

110 TOP
FRANCHISES

SECRETS TO
SELLING ON TV

Entrepreneur®

HOT

**AMERICA'S TOP FAST-GROWTH BUSINESSES
AND THE ENTREPRENEURS WHO BUILT THEM**

100

PLUS—

● **WHY YOUR BUSINESS NEEDS**

82. Alliance LLC

DAN VUKOVICH

OEM distributor of imported automotive
and industrial products
Valparaiso, IN

allianceorg.com

Began: October 2001 w/2 employees;
12 employees projected by 2009

Initial investment: \$12,000 from
savings/personal funds

2003 sales: \$1.8 million

2007 sales: \$7.1 million

Turned a profit: 2002

First million: 2003

Best advice: Calm waters do not make
good sailors. Do not be afraid of problems,
because you can learn from them.